

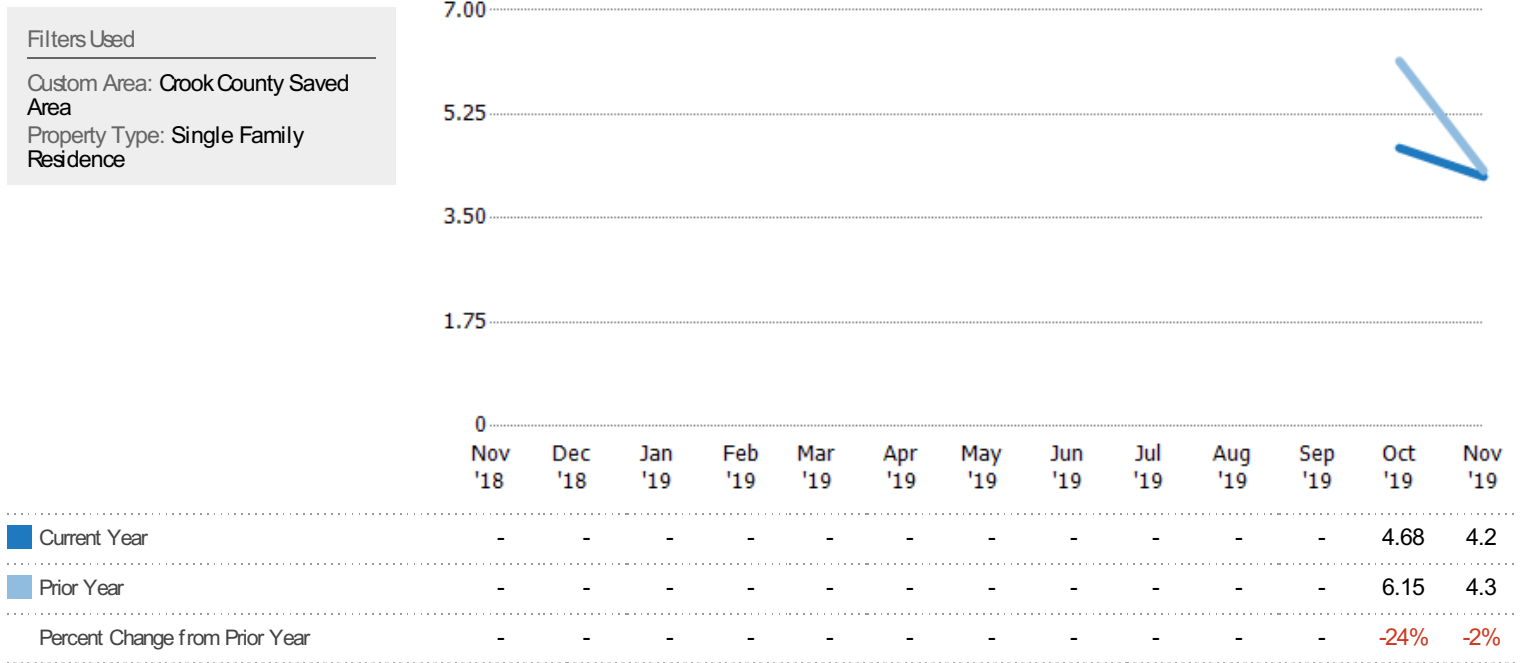
## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2019	Nov 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
Months of Inventory	4.2	4.3	-2.3%	4.1	4.8	-14.4%
Absorption Rate	23.81%	23.27%	+0.5%	24.44%	20.92%	+3.5%
<b>Sales Activity Charts Metrics</b>						
Closed Sales Count	46	41	+12.2%	86	88	-2.3%
Closed Sales Volume	\$15,058,340	\$12,641,556	+19.1%	\$27,583,815	\$27,496,106	+0.3%
Average Sales Price	\$327,355	\$308,331	+6.2%	\$320,742	\$312,456	+2.7%
Median Sales Price	\$296,500	\$264,000	+12.3%	\$294,522	\$255,989	+15.1%
Average Sales Price per Sq Ft	\$183	\$173	+6.1%	\$190	\$177	+7.2%
Median Sales Price per Sq Ft	\$182	\$165	+10.3%	\$185	\$169	+9.4%

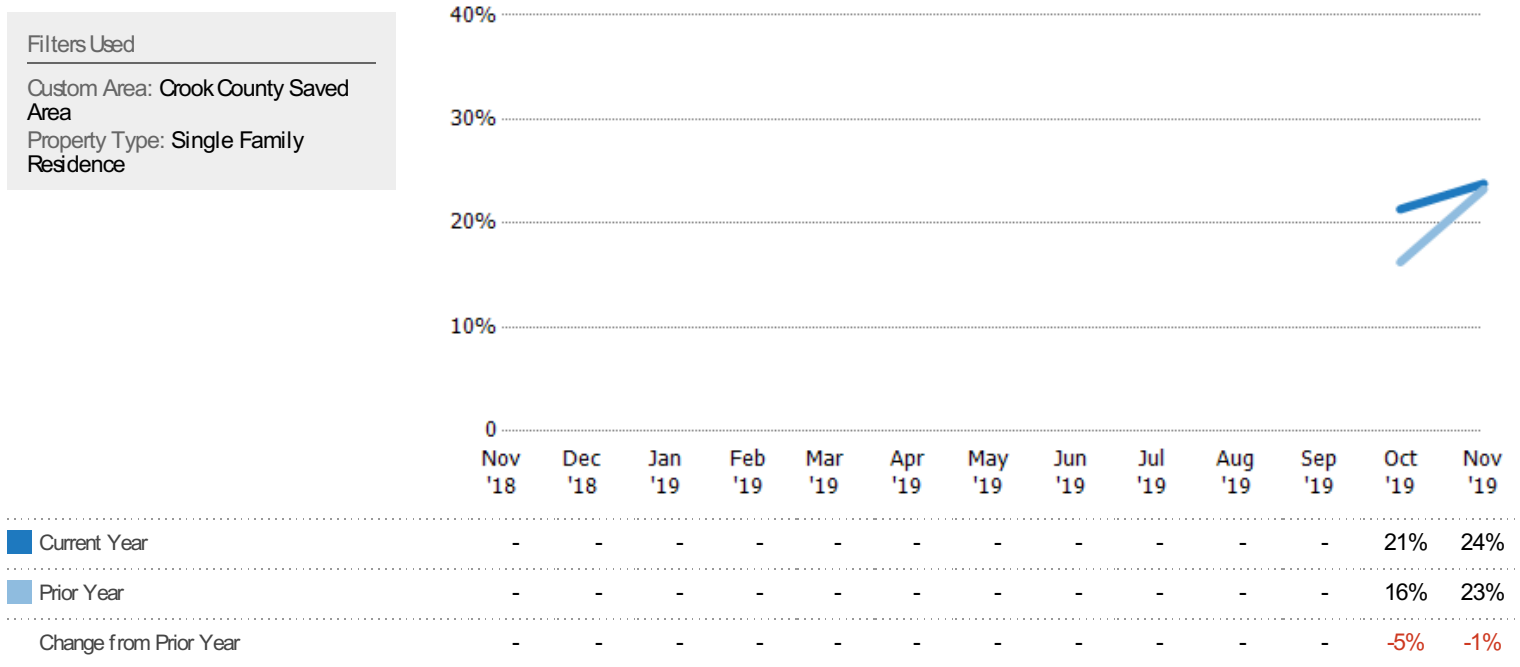
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.



## Absorption Rate

The percentage of inventory sold per month.



## Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

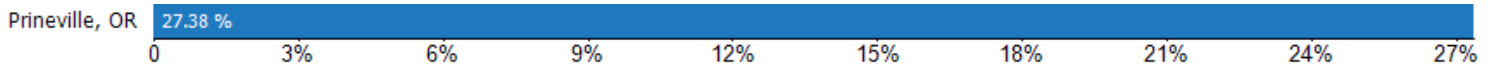
Filters Used: Custom Area: Crook County Saved Area; Property Type: Single Family Residence



## Absorption Rate (By Metro)

The percentage of the inventory sold during the last month by metro.

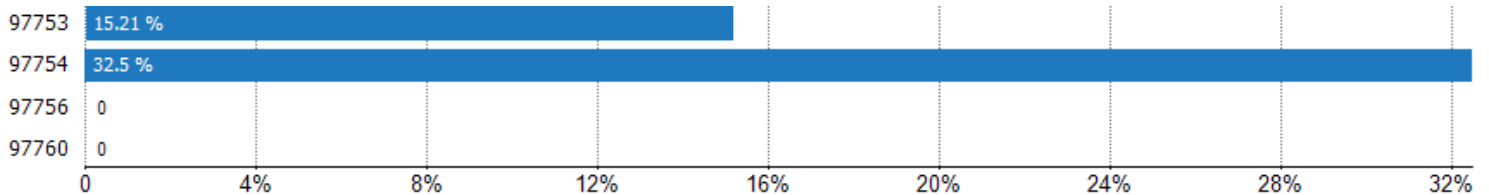
Filters Used: Custom Area: Crook County Saved Area; Property Type: Single Family Residence



## Absorption Rate (By Zip)

The percentage of the inventory sold during the last month by zip.

Filters Used: Custom Area: Crook County Saved Area; Property Type: Single Family Residence

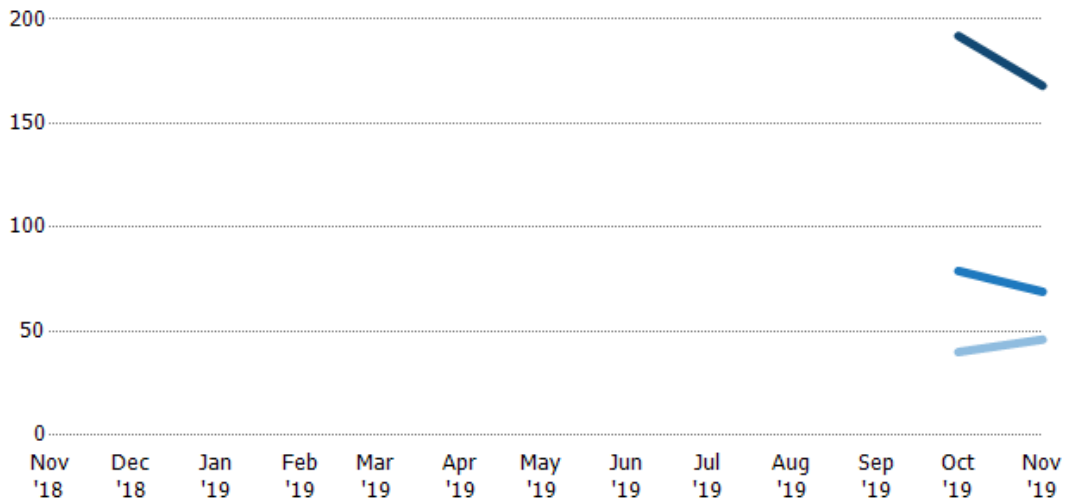


## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Crook County Saved Area  
Property Type: Single Family Residence



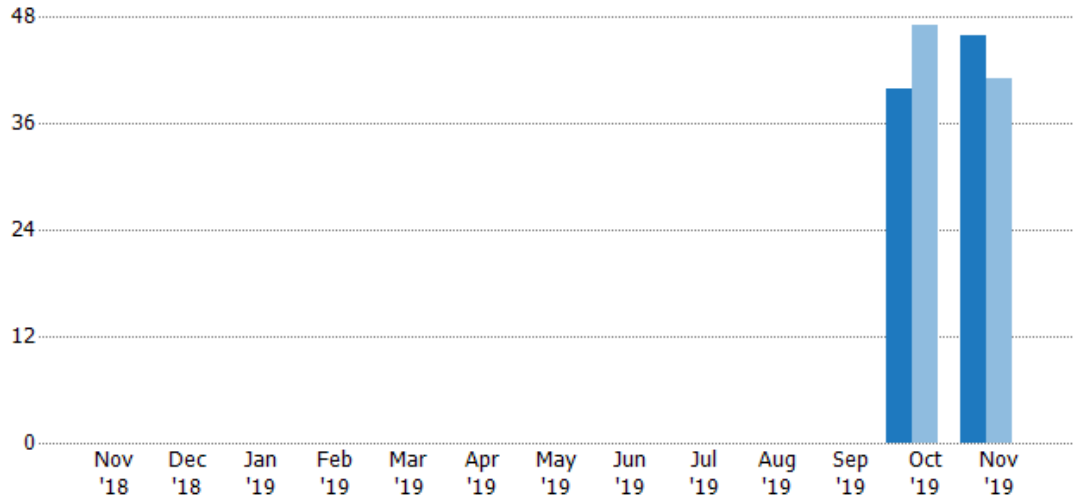
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Active	-	-	-	-	-	-	-	-	-	-	-	192	168
Pending	-	-	-	-	-	-	-	-	-	-	-	79	69
Sold	-	-	-	-	-	-	-	-	-	-	-	40	46

## Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Crook County Saved Area  
Property Type: Single Family Residence



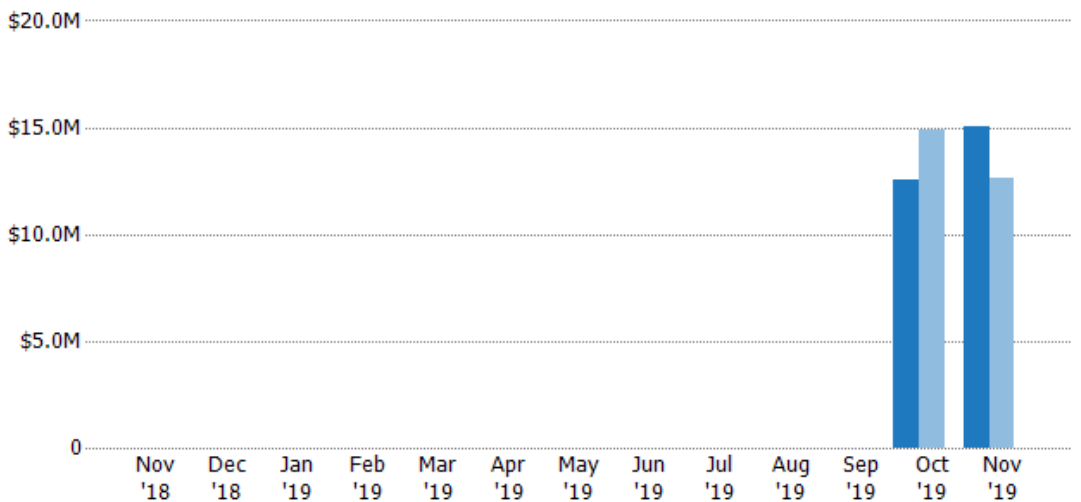
Current Year	-	-	-	-	-	-	-	-	-	-	-	40	46
Prior Year	-	-	-	-	-	-	-	-	-	-	-	47	41
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-15%	12%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

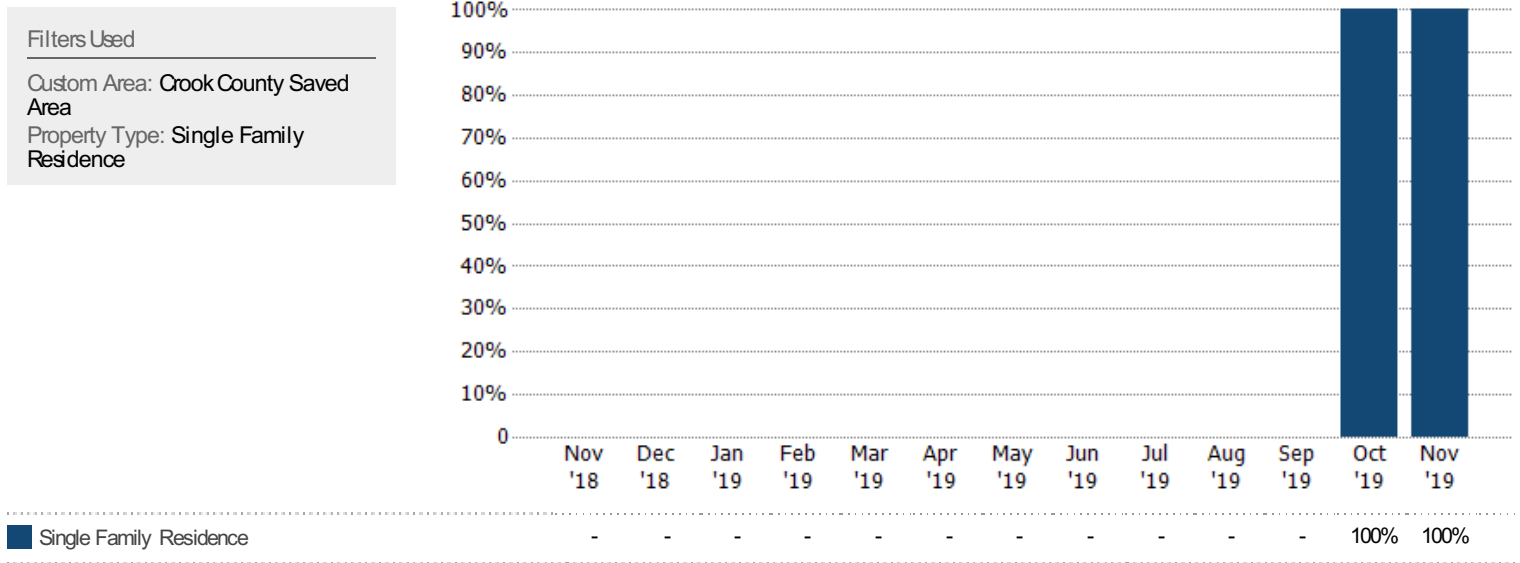
Custom Area: Crook County Saved Area  
Property Type: Single Family Residence



Current Year	-	-	-	-	-	-	-	-	-	-	-	\$12.5M	\$15.1M
Prior Year	-	-	-	-	-	-	-	-	-	-	-	\$14.9M	\$12.6M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-16%	19%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



## Closed Sales (By County)

The total number of residential properties sold during the last month by county.

Filters Used: Custom Area: Crook County Saved Area; Property Type: Single Family Residence



## Closed Sales (By Metro)

The total number of residential properties sold during the last month by metro.

Filters Used: Custom Area: Crook County Saved Area; Property Type: Single Family Residence



## Closed Sales (By Zip)

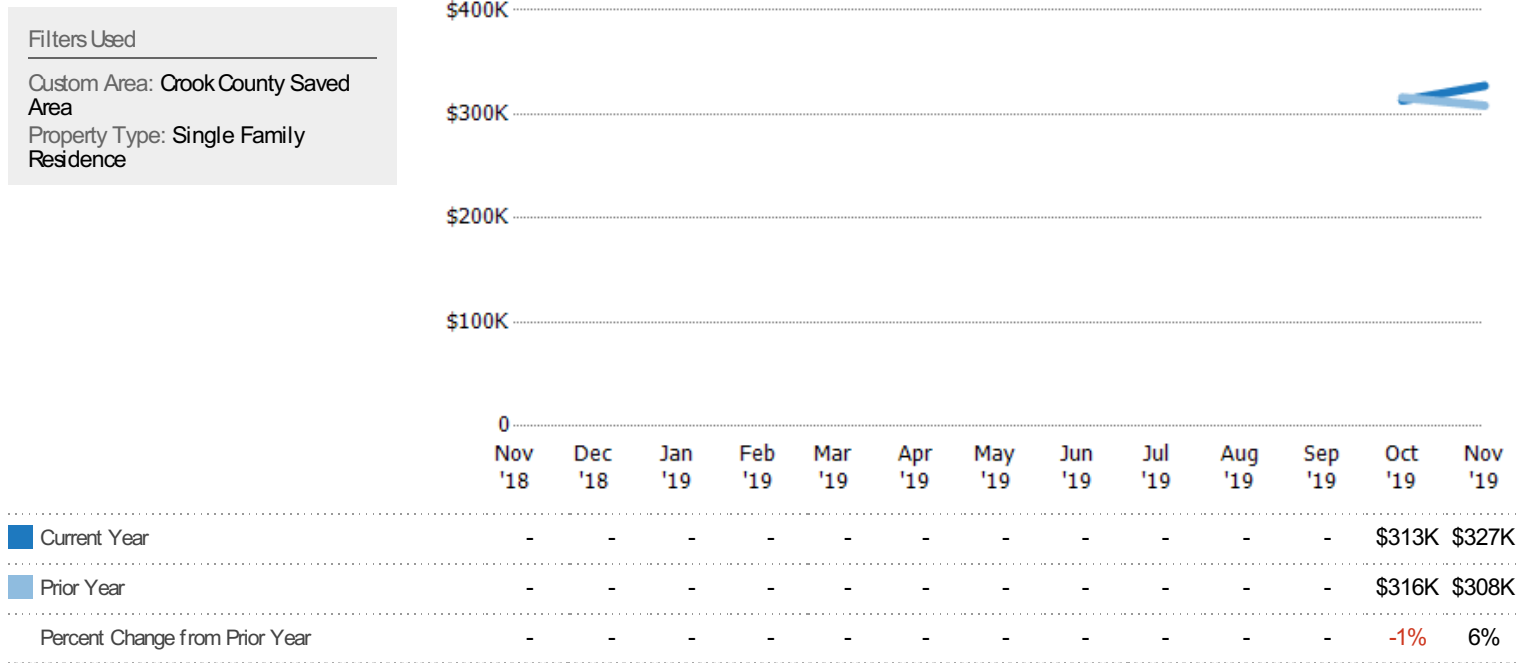
The total number of residential properties sold during the last month by zip.

Filters Used: Custom Area: Crook County Saved Area; Property Type: Single Family Residence



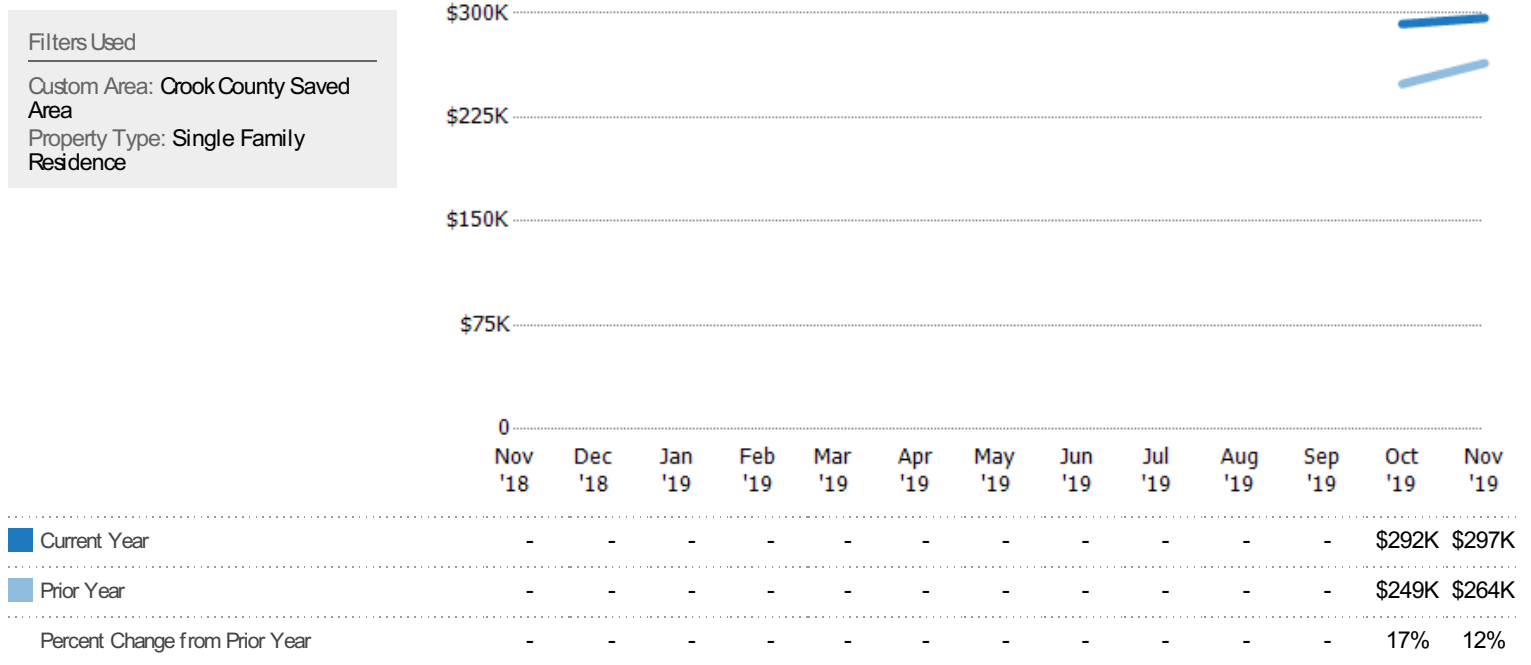
## Average Sales Price

The average sales price of the residential properties sold each month.



## Median Sales Price

The median sales price of the residential properties sold each month.

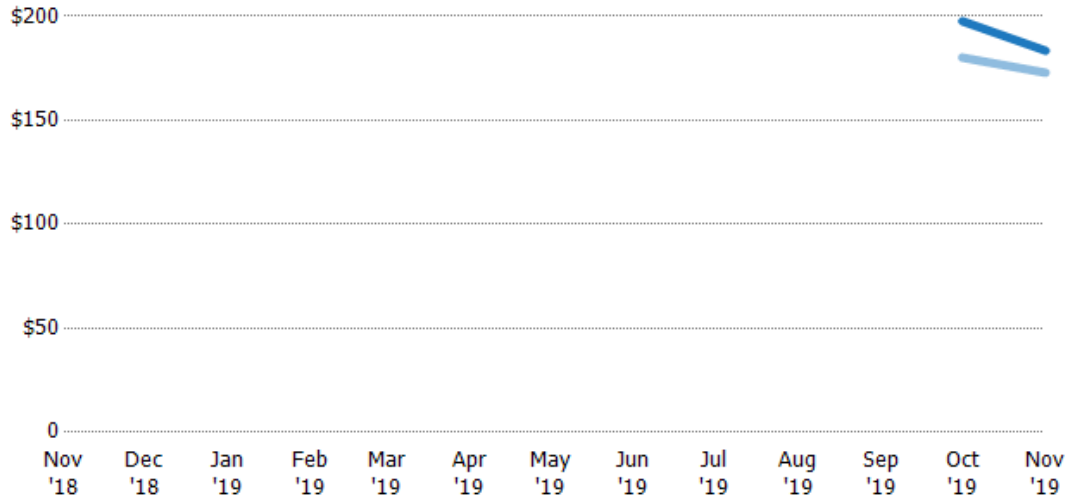


## Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

**Filters Used**

Custom Area: Crook County Saved Area  
Property Type: Single Family Residence



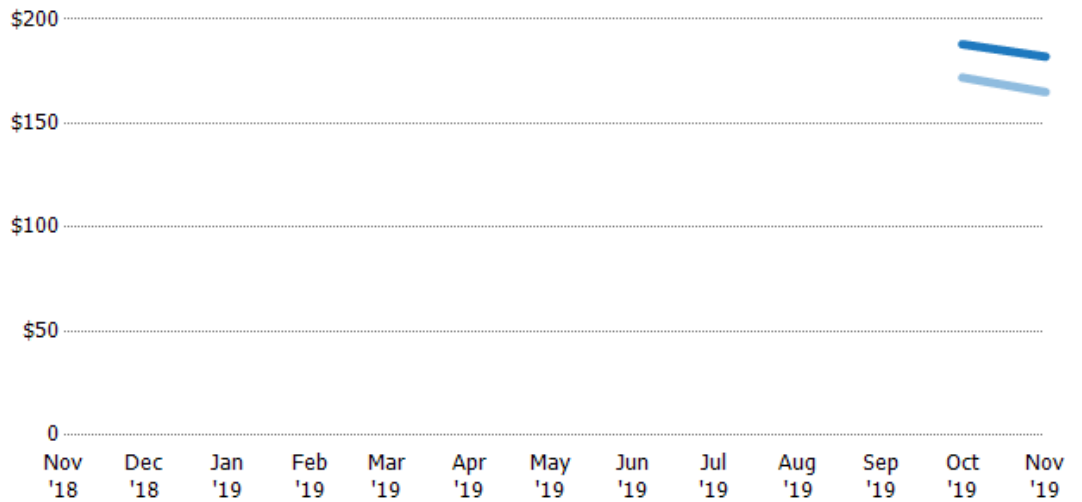
Current Year	-	-	-	-	-	-	-	-	-	-	-	\$198	\$183
Prior Year	-	-	-	-	-	-	-	-	-	-	-	\$180	\$173
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	10%	6%

## Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

**Filters Used**

Custom Area: Crook County Saved Area  
Property Type: Single Family Residence



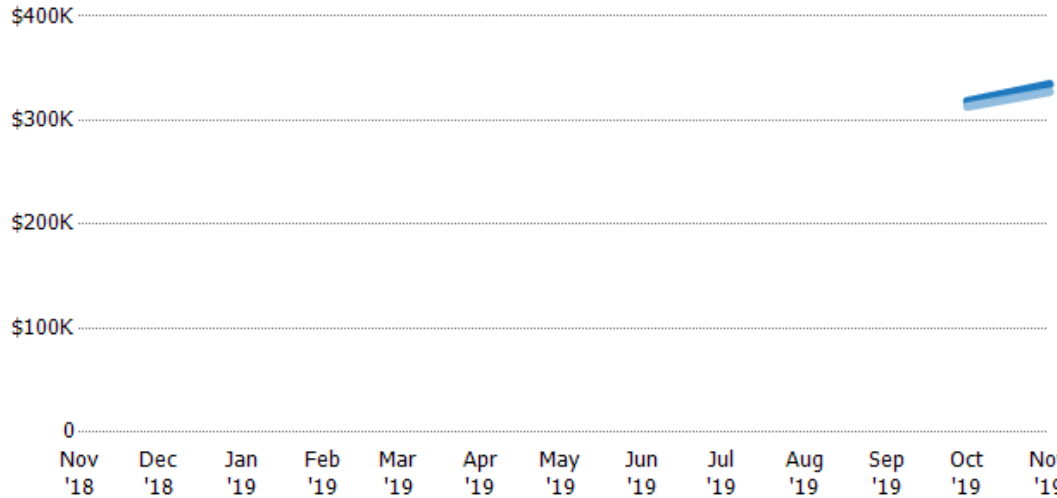
Current Year	-	-	-	-	-	-	-	-	-	-	-	\$188	\$182
Prior Year	-	-	-	-	-	-	-	-	-	-	-	\$172	\$165
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	9%	10%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

**Filters Used**

Custom Area: Crook County Saved Area  
Property Type: Single Family Residence



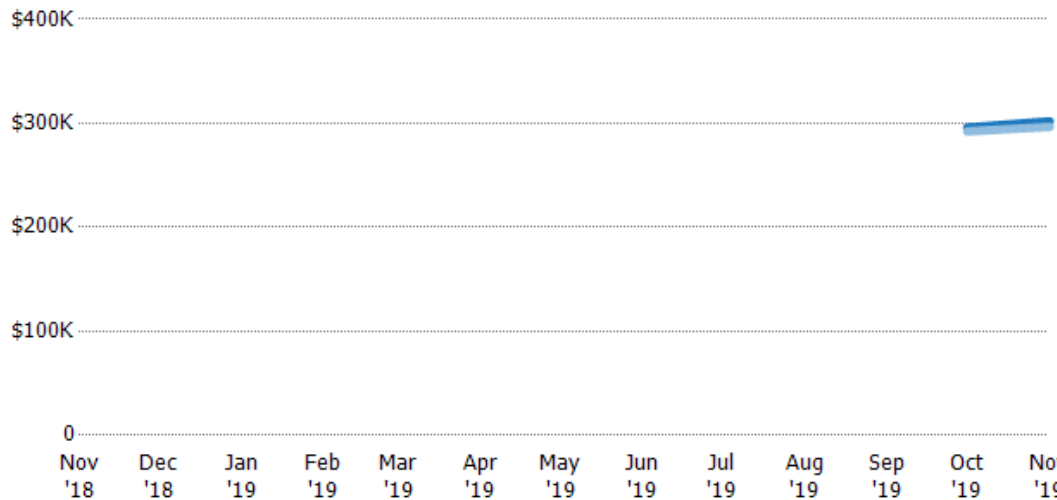
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	\$318K	\$335K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	\$313K	\$327K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	98%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

Custom Area: Crook County Saved Area  
Property Type: Single Family Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median List Price	-	-	-	-	-	-	-	-	-	-	-	\$296K	\$302K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	\$292K	\$297K
Med Sales Price as a % of Med List Price	-	-	-	-	-	-	-	-	-	-	-	99%	98%



## Sales Activity by Metro Area

Nov 2019

Metro	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
Prineville, OR	69	\$23,773,500	46	\$15,058,340	\$327,355	\$296,500	\$180	\$173	62